

**Consultancy Services for Preparation of Detailed Project Report (DPR) and Provision of Transaction Advisory Services (TAs) for the Eight select Government Properties proposed for Ecotourism Development in Tamil Nadu**

**RESPONSE TO QUERIES NO. 3**

S.NO	Page No/SI. No/ Clause of Addendum & Corrigendum No. 1	QUERY RECEIVED	RESPONSE	ADDENDUM / CORRIGENDUM REQUIRED
1.	Sl. No 2, Page No 1, Clause 10.2 (i)	Current requirement states that Project cost of Tourism Project should be at least 100 crores. Very few real tourism projects have been successful in India with cost of Rs.100 crore. Therefore, request if that project cost amount can be reduced to Rs.25 crore.	No Change	No
2.	Sl. No 3, Page No 2, Clause 10.2 (ii)	Changes made in the addendum shows that each member of consortium should have minimum Rs.50 crore annual turnover. This clause penalises the start-up consulting firm. While Govt of India is encouraging Start-up / MSME in public procurement, this modification is penalising start-up consulting firm. Request if you can please change this requirement for overall consortium and not for each member of consortium. Also request to reduce turnover amount to Rs.10 crore.	No Change	No
3.	Sl. No 4, Page No 2, Clause 10.3	This amendment restricts our ability to tie up with qualified national and international experts for key CV positions. Kindly consider if this amendment could be removed.  Professionals like Legal Experts associate on individual capacity and therefore, it is not possible for them to come as consortium member. Even if they come as consortium member, their turnover required is Rs.50 crore which is too high for a legal firm. Request if you can exempt that expert to be employed with the firm.  Kindly clarify whether bidders can collaborate with individual experts for the positions of Key Personnel	Agreed  Experts will be considered Key staff, only if they are full time employees of the company or consortium partners or experts contracted by the bidder for this assignment and they should involve fully in the assignment and be available for all client meetings.	Yes

